Al Is Reinventing Search Marketing

10 Point Checklist

Mike Rhodes

Want to gain as much knowledge as possible out of Marketing Speak? Read on below for a **10 point checklist** that gives the next, real steps you can take to elevate your marketing to the next level.

MARKETING SPEAK 🔮

HOSTED BY STEPHAN SPENCER

"The biggest change over the past three years is Google is automating more and more. Everything is called 'smart' nowadays. Smart display, smart shopping, and so on."

10 STEPS YOU CAN TAKE TODAY

Want to step up your marketing game? Here are 10 steps that can move you closer to your goals – today.

- Learn more about Google Ads. Read a copy of Mike Rhode's book, <u>Ultimate Guide to Google</u> <u>Ads: Access more than 1 Billion People in 10 Minutes</u>.
- Find more ways to implement automation in my company. Doing so will optimize the productivity and efficiency of the operations.
- Become more familiar with AI and its benefits but also make sure that I'm utilizing it for the benefit of my clients and company.
- Research thoroughly before implementing new technology. Although it's profitable to keep my systems updated, make sure I'm investing in the right place.
- Take short courses that can improve my knowledge in machine learning. Stephan recommends Coursera.
- Observe the present trends in business and economics. Use that gathered information to predict the future of the company.
- Test out strategies so I have a clear perception of what's both effective and not before moving forward.
- Be prepared for change. Adapt gracefully to the highs and lows of running a business. This is how I'll survive in the industry.
- Use dashboards and visual data to help with the decision making process. Using design to present information can help ensure everyone's on the same page.
- Check out Mike Rhodes' website, <u>Web Savvy</u>, to learn more about who they are and what they can do to help.