How to Grow a Site from 0 to 6 Million Visitors

10 Point Checklist

Chris Parker

Want to gain as much knowledge as possible out of Marketing Speak?

Read on below for a 10 point checklist that gives the next, real steps

you can take to elevate your marketing to the next level.



HOSTED BY STEPHAN SPENCER



"There definitely will be a lot of fear before taking that giant leap of leaving your comfort zone. Fear will never go away, so what's next is really up to you."

CHRIS PARKER

10 STEPS YOU CAN TAKE TODAY

Want to step up your marketing game?
Here are 10 steps that can move you closer to your goals – today.

Clarify my business concept and make sure it is something I truly love doing.
Build a website for my business. In this day and age, not having one drastically lowers the chances of my company's exposure.
Outsource and delegate the things that I am not good at or the tasks I don't really like doing to boost the business' productivity.
Learn from my previous years of operations by evaluating my road bumps and mistakes. Document the steps I did to solve them so my team and I know what to do if we ever encounter the same problem again.
Set quarterly goals aside from annual goals. In a three-month period, determine short term, highly attainable objectives that will help everyone on my team achieve big-picture goals.
Be comfortable with being uncomfortable. Sometimes there are things I have to do for my company even if they are outside my comfort zone.
Start with a want to help and then let the business planning follow. People respond and engage more when they know something is beneficial.
Find ways to share what I do. Try different online and offline marketing strategies to target leads that can potentially be customers.
Utilize video creation in my marketing strategy to reach more audience members who'd like to consume the information I provide.
Check out Chris Parker's podcast, <u>Easy Prey</u> to learn more about how I can stay safe and secure online.