## **Pragmatic Link Building**

## **10 Point Checklist**

### **Julie Joyce**

Want to gain as much knowledge as possible out of Marketing Speak? Read on below for a **10 point checklist** that gives the next, real steps you can take to elevate your marketing to the next level.

# MARKETING SPEAK

#### HOSTED BY STEPHAN SPENCER

"No matter what you're doing, there are just basic principles that can be applied to everything."

#### JULIE JOYCE

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## **10 STEPS YOU CAN TAKE TODAY**

#### Want to step up your marketing game? Here are 10 steps that can move you closer to your goals – today.

- Find a good site that will enable me to grow my links. Don't rush and take my time because many sites exist only for selling ads and links.
- Develop a sharp insight when it comes to negotiating a link price by being aware of what their true value is.
- Be very careful with the people I'm dealing with. Have the transparency to let the client know what my goals are.
- Evaluate my progress by creating metrics that will determine my success in different areas.
- Use link analysis tools like Majestic, SEMrush and Kerboo.
- Download Evernote to help me keep track of things and stay organized with my business.
- Do not include URL on my initial email to avoid it being tagged as a spam email.
- Research and be informed about the benefits and risks of buying links.
- Identify where I mostly get my clients and develop a way to strengthen it.
- Strive to create a diverse group of clients. Don't be ever dependent on just one source of my business.