## SEO Audits Done Right

## **10 Point Checklist**

## **Bill Hartzer**

Want to gain as much knowledge as possible out of Marketing Speak? Read on below for a **10 point checklist** that gives the next, real steps you can take to elevate your marketing to the next level.

# MARKETING SPEAK 🔮

#### **HOSTED BY STEPHAN SPENCER**

"Look for high level issues that might lead you down a path of tell tale signs when auditing a website."

#### **BILL HARTZER**

## **10 STEPS YOU CAN TAKE TODAY**

#### Want to step up your marketing game? Here are 10 steps that can move you closer to your goals – today.

- Regularly conduct SEO audits regardless of the website's size. Audits are the first step in SEO client engagement.
- Get to know my client's goals before I start optimizing their website. This will give me a clear idea of what SEO procedures to prioritize.
- Write down specific goals before auditing my own site. Order priorities from most to least important to set up a detailed timeline.
- Utilize tools like Google Analytics to analyze data and reports. I can also use Bing Webmaster Tools to compare results.
- Run data through a set of crawlers to get more extensive information. Resources include OnCrawl, DeepCrawl and Screaming Frog.
- Use Siteliner to find duplicate content on my website. Duplicate content is a big no-no in SEO.
- Look for companies who copy my content with the help of Blasty and Copyscape.
  Copyright infringement is illegal and can hinder my own site's SEO.
- Check the site's page speed and make sure every page loads fast enough for visitors.
  Use tools like PageSpeed Insights, GTmetrix and WebPagetest.
- Redirect as many internal pages to the homepage as possible. The homepage is the most important page of a website.
- Utilize heat maps like Crazy Egg or Hotjar to determine which part of a webpage has the most activity. I can strategize content and CTA buttons based on this data.